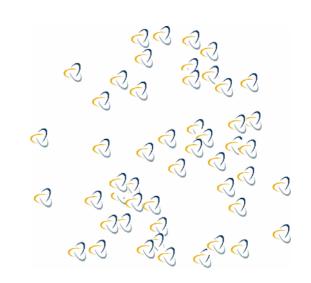


Langtech Paris, November 24, 2003 Lennart Waje, Xplanation

Advantages of a webbased client/server translation solution





# Fact 1 Most clients just don't love translation!



# Fact 2 Most translation companies deliver OK translations.



### Fact 3 Clients and freelancers don't want to invest in translation technology!



# Fact 4 Prices per word are definitely going down!



### Fact 5 We will seldom be able to charge for more than the words we translate!



# Would you accept these fees when buying a flight ticket?

- Cabin crew fee
- Airplane maintenance fee
- Air-traffic control fee
- Air-traffic infrastructure fee
- Fuel fee
- Cleaning fee
- Food fee
- Bus ticket for transfer from gate to plane



# Fact 6 Translation is not done by machines



# Fact 7 We must make MT more useful for translators!



# Fact 8 MT must give customers costsavings directly.

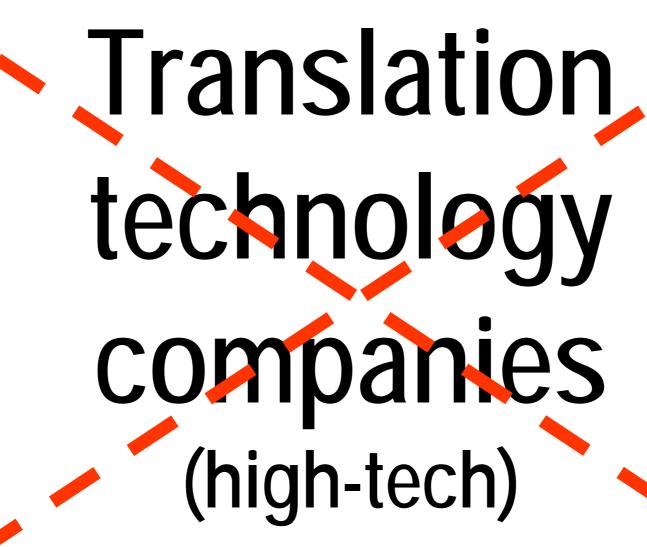


### Fact 9 Any translation technology must give measurable gains ASAPI

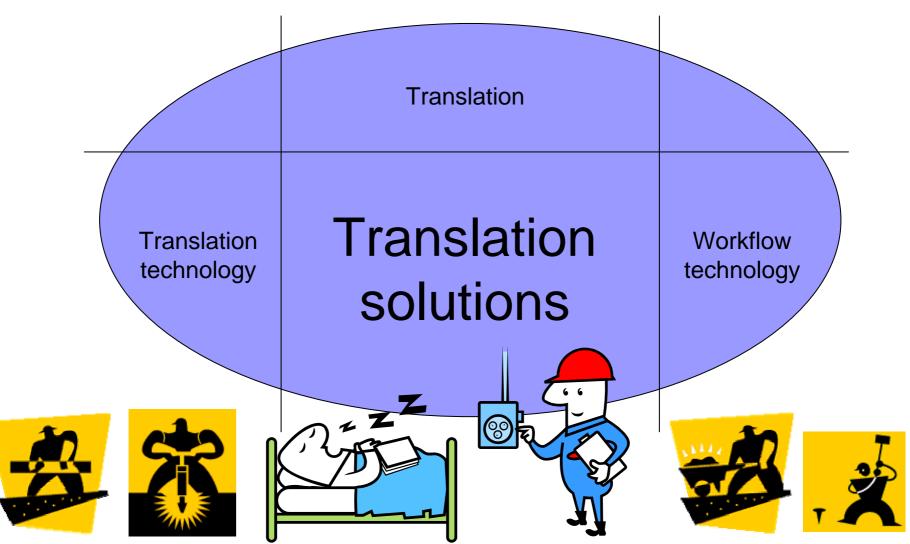


# Translation service companies (no-tech)









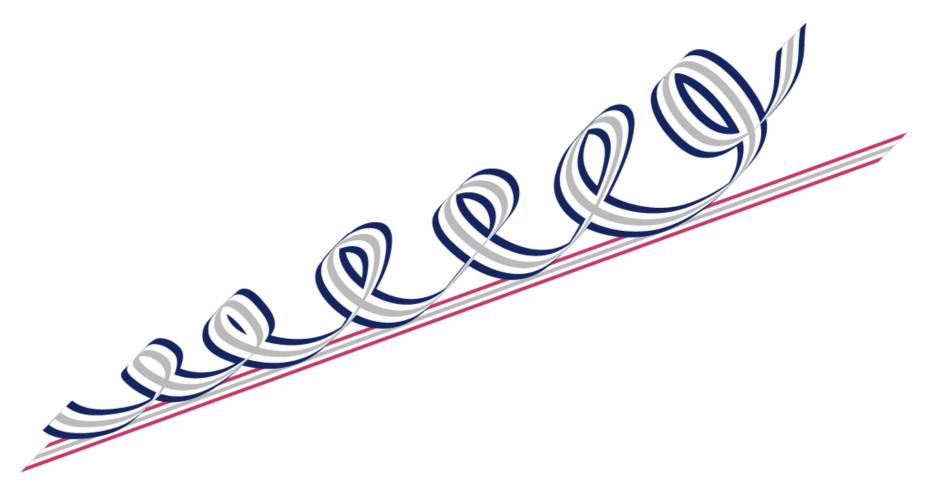


# Translation solution companies

that actually delivers competitively priced and well-translated words on time – using the tools, processes and solutions needed to do just that.

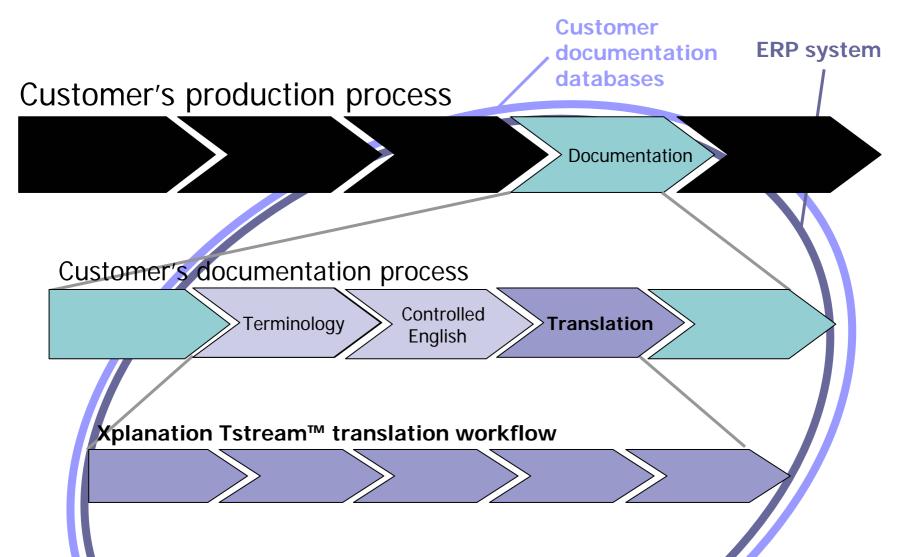


### The more we do, the cheaper it gets (per word)!

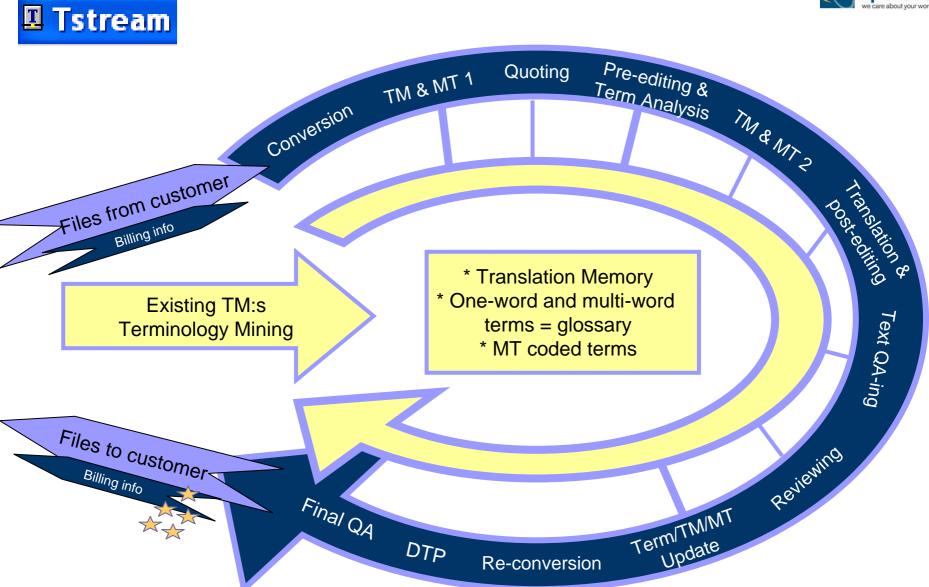




#### Where in the process is Tstream<sup>™</sup>?

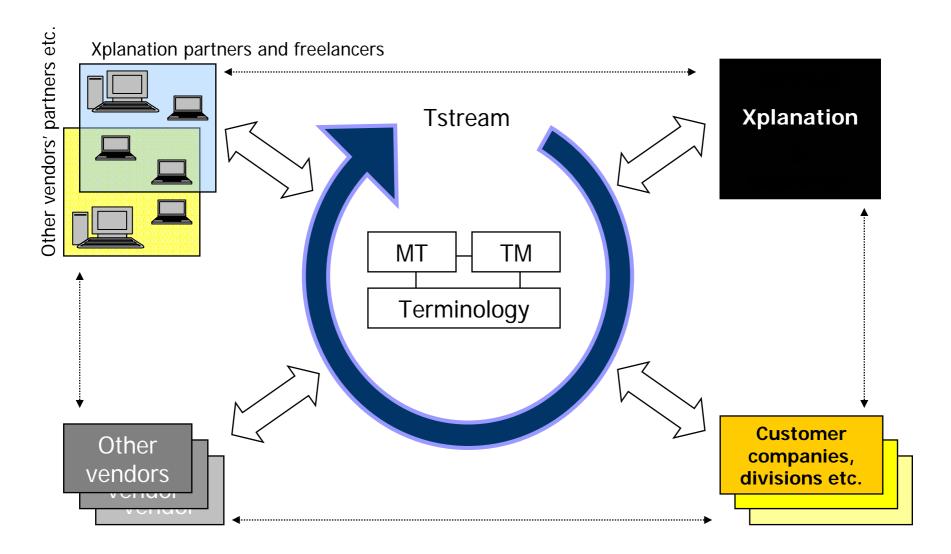






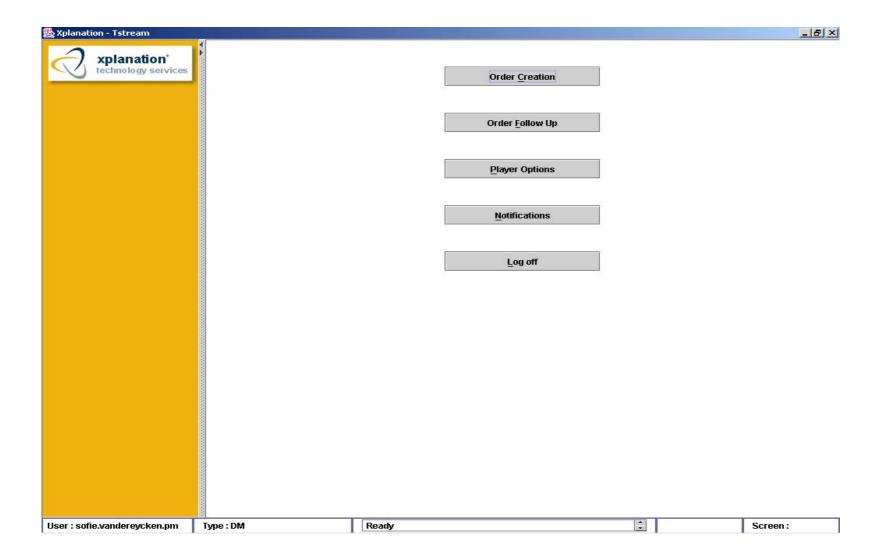


#### The translation infrastructure





#### Tstream: main screen



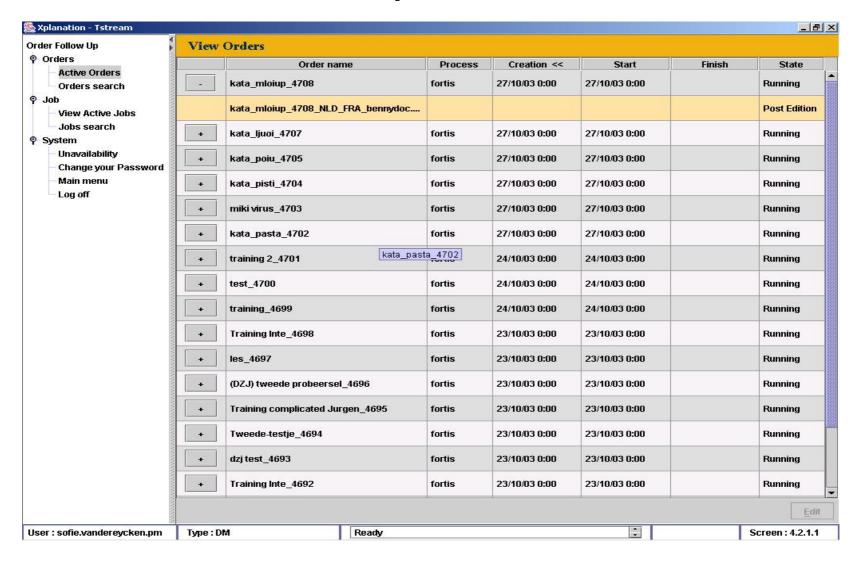


#### Tstream: order creation 1

🗽 Xplanation - Tstream									_ B ×
Step 1 : Customer and	l Templa	ite Choice							
Customers:									
DEMO CUSTOMER									
Fortis		Customer Info:							
		Name :	Fortis						
		Contact Name :	Sofie Vandereycken						
		Address:							
		Contact Phone :							
<u>M</u> or	re Info								
Processes:									
fortis		Process Info:							
		Name :		fortis					
		Quotation Reques	t:	Yes					
		Default Days to Co	mpletion :						
		Customer Notifica	tion for new Order :	No					
		Customer Notifica	tion for Order Completion :	Yes					
<u>M</u> or	re Info								
Templates:									
None		Template Info :							
NL FR Banking		Name:							
		Quotation Request :			Domain :				
		Default Days to Completion :			Document Type :				
		Customer Notifica	tion for new Order :		Language Pair(s):				
		Whole Delivery:							
					Cano	cel	Previous	Next F	inish
	T D		Don't.		<u> </u>	:	2100000	Screen: 3.	7,000,000
User : sofie.vandereycken.pm	Type: DM	0	Ready			10-00		Screen: 3.	1.4

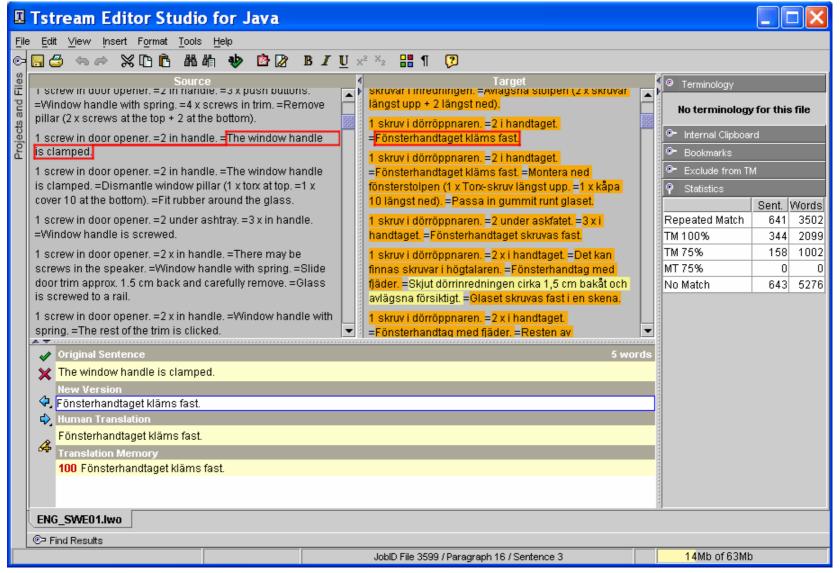


### Tstream: follow-up 1





#### Tstream Editor Studio





## Source errors costing ■ and € when translating



- Wrong and/or inconsistent terminology
- Linguistic and formatting noise
- Long sentences and too many sentences in paragraphs
- Complicated grammar structures
  - Passive
  - Noun strings
  - Unclear agent and/or action
  - $\triangleleft$



### Controlled English

- Enhancing readability
  - Complex problem
  - Mostlý in authoring
  - Hard to measure
- Facilitating translation
  - Fairly simple problem
  - Part of the translation workflow
  - Easier to measure





### Controlled Authoring and Translation over the Internet

- The CATI Project aims at applying controlled Language and Automated Translation technology to the technical documentation process of manufacturing and software development companies
  - Make Controlled Language and Automated Translation technology available through Application Service Provider (ASP) model.
  - □ Provide Internet-based high-quality translations to **SMEs**, while reducing utilization barrier and keeping investments low.
  - □ Pilot these technologies in **new industrial sectors** (other than aeronautics & automotive): software development (IAITI), mechanical engineering (LMS) and medical equipment construction (B-K Medical).
  - Set up framework to empirically collect objective data to measure benefits of the technology in documentation creation and translation.
  - Disseminate technology through economical and technical evidence collected during project.





### Xplanation advantages

- Customers don't have to spend a cent on translation technology
- Central databases/terminology/TMs accessible from anywhere
- Customer access to the whole system
- Possible to merge TM and MT
- Easy to add controlled English
- Automatic new versions through the web
- All the flexibility a customer would ever want

